

LEADERSHIP DEVELOPMENT: VISION, COMMUNICATION & MANAGEMENT

The movement from mid-level to executive positions in an organization requires much more cross-functional and holistic or total enterprise thinking. This is a challenge all organizations face very frequently, especially large ones with many functions and sub-divisions.

This **Leadership Development Workshop** is designed for upcoming executives to enhance and develop their leadership skills and business acumen.

Learning Objectives

- **Develop excellence competencies in:**
 - Strategic Thinking
 - Visionary Leadership
 - Change Leadership
 - Integration and Global Functioning
 - Risk Taking
- **Build Business Acumen**
 - Understand the nature of competition within an industry
 - Examine the impact of decisions of the enterprise and its functions
 - Learn how “soft” or people decisions have a financial impact
 - Using measures like return on net assets, earnings per share, cash flow, etc., to determine the effectiveness of decisions

ENVISION | COMMUNICATE | LEAD
PROACTIVELY DEVELOP THE FUTURE OF YOUR
BUSINESS



Program Benefits for Your Organization

- Development of Resilient Leaders who:
 - Develop loyalty to their organization; embrace the beliefs and values
 - Build on perceived strengths and weaknesses defined through feedback tools
 - Develop Emotional Intelligence (EQ) understanding & skills
 - Develop and refine personal development plans utilizing participant and facilitator feedback
- Systemic and thorough understanding of the impact of decisions and actions on the bottom line

Who Should Attend

- Managers identified by their organizations as potential candidates for executive ranks within the next five years, having:
 - At least five to ten years experience
 - Demonstrated outstanding performance in their field

Program Features

- Accelerated learning through lectures, hands-on simulation and in-class activities
- An opportunity for participants to play roles different from their real functional role within their organizations
- An environment for experimenting with new behaviors discussed in the skill building modules, and for getting coaching and feedback on those behaviors
- Post-workshop follow-up process to reinforce learning

Program Modules and Focus

- **Leadership development**
 - Required leadership skills
 - Leading change and change management
 - Leading people
 - Understanding human behavior and motivation
- **Human interaction and communication tools**
 - Language
 - Mood, Trust, Motivation
 - Teamwork & Team Efficacy
- **Overview of strategic visioning & planning tools**
 - Thinking & planning tools for decision making
 - Dynamic & Structural thinking
 - Conceptual modeling & dynamic simulation
- **Simulation exercises**
 - Hands-on, competitive & collaborative exercises to understand how a business operates
 - Role playing to manage a simulated company; examine the impact of decisions on the following:
 - Customers, Employees, Shareholders, and Competitors
 - Financial performance at the enterprise level
 - Down-line impact of investment decisions including “soft” investments such as training impacts on productivity and retention



Leadership & Management Training

- War Game Simulations for hands-on training.
- For planners and decision makers: Strategic visioning workshops suitable for senior-level executives as well as managers in operations, budgeting, resource allocation, finance, HR, etc.
- Leadership development for managers to build their leadership capacity, enhance business acumen, and gain a more cross-functional and enterprise-level view.

Simulation-based Scenario Planning

- Allows managers and analysts to project future changes in the organization in order to design policies to cope with strengths, weaknesses, opportunities and threats.
- Experiment with alternative strategies in a risk-free simulation environment in the form of a comprehensive custom computer simulation model of your business structure, strategies, and industry environment.

Business Simulation Creation

- Consulting: custom business simulation development by Powersim Solutions consultants
- Software: Powersim Studio™ - system dynamics modeling software - to build your own models
- Training Workshops: learn to create business simulations with Powersim Studio™

Powersim Solutions Computer Simulation Development				
Conceptual Model	Simulation Model	Simulation Behavior	Application Integration: Desktop or Web App	

Powersim Solutions is a leading simulation-based management consulting and technology services company based in Washington D.C. We work closely with our global clients to help them formulate, authenticate, communicate, and implement strategic-level computer-based simulations.

Powersim Solutions provides active learning workshops using business war games. We run war games for both small and large groups (hundreds of participants).

Select Clients of Powersim Solutions



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